



Linda Pastorino

BancSource Welcomes New Vice President

Linda Pastorino brings over 20 years experience in the financial industry to her new position as vice president of BancSource. In her previous role, Pastorino spent eight years working for a subsidiary organization much like BancSource. Pastorino led strategic business relationships that brought quality products and services to customers and drove revenue to the parent organization.

This experience, along with a strong background in marketing and business development, will be critical to BancSource's success. Pastorino will manage the development of new and existing BancSource programs and ensure that each delivers value to bank participants and success to BancSource's 12 state banking association partners.

A native Oregonian, Pastorino currently resides in Beaverton with her two dogs. She enjoys remodeling, gardening and an occasional wine tasting. Pastorino actively participates in fundraising efforts for the Children's Miracle Network, March of Dimes, and the Oregon Burn Unit.

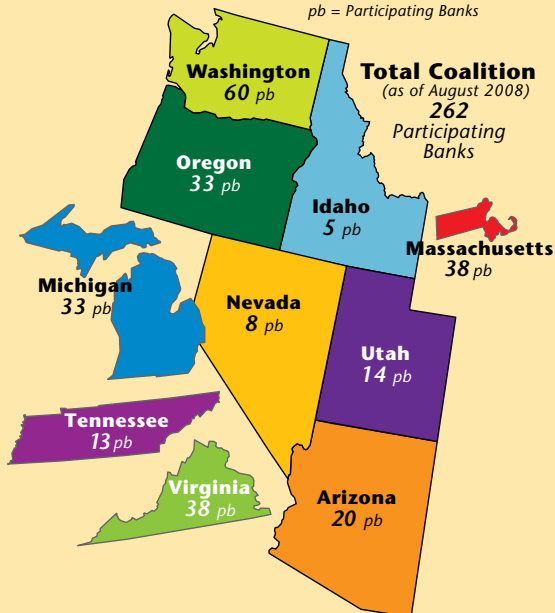
Contact Information: Linda Pastorino, Vice President, BancSource, lpastorino@banc-source.com ■

BancSource Coalition Highlights

Welcome New Participants!

BANCOURCE COALITION

pb = Participating Banks



We are proud to announce that the following banks have recently joined the BancSource Coalition:

- **Wellesley Bank** • Wellesley, Massachusetts
- **Citizens Bank** • Hartsville, Tennessee

IN PARTNERSHIP WITH HARLAND CLARKE™

BancSource is Pleased to Announce Three Year Extension with Banclnsure

In the mid 1980's, amid a difficult and expensive climate for bank insurance coverage, the Oregon Bankers Association and 14 other state bankers associations formed Banclnsure. Today, these relationships continue through exclusive endorsements of Banclnsure and its products.

BancSource is pleased to announce that this longstanding relationship with Banclnsure has been extended for another three years. Banks in Oregon can continue to access the best and most reliable bank insurance resource available anywhere.

Banclnsure Products:

- Directors and officers liability
- Financial institution bond
- Property and casualty
- Excess deposit bond
- Workers compensation
- Specialty coverages, e.g., plastic card fraud

For more information, please contact **Todd Doty**, Regional Sales Manager with Banclnsure, at (503) 364-8784 or tdoty@banclnsure.com. ■

BancInsure Continues to Offer Excess Deposit Guaranty Bonds When Others Leave Market

Rodney N. Sargent, president and CEO of BancInsure, Inc., has announced that BancInsure intends to continue offering Excess Deposit Guaranty Bonds to the nation's community banks and financial institutions. "The vast majority of community banks in this country are run with discipline and diligence. We remain confident in the American banker. This product protects banks and protects consumers and we will continue to offer it for the foreseeable future," said Sargent.

Excess Deposit Guaranty Bonds insure consumer deposits in excess of FDIC insurance limits.

"Access to private deposit insurance is critical to the operations of many banks in Oregon," said **Linda Navarro**, president and CEO of the Oregon Bankers Association. "BancInsure was formed by bankers for bankers to provide these very products."

Excess Deposit Guaranty Bonds are available to customers that purchase other major lines of insurance from BancInsure.

As the only full-line independent insurer focused on financial institutions, BancInsure's understanding of financial institutions and their intricate operations is unmatched in the marketplace. This translates to extraordinary value through complete risk mitigation and risk management solutions. Headquartered in Oklahoma City, BancInsure holds an A+ (Excellent) A.M. Best rating with a stable outlook. The Company is endorsed by 18 banking organizations, including the Oregon Bankers Association, and is licensed in 48 states. ■



CORE VALUES

It's who we are, what we do, and how we do it that makes us different.

INTEGRITY

DISCIPLINE

DILIGENCE

AGILITY

TRUST



For more information contact Todd Doty 503.288.5728